



THE DORSEY ADVANTAGE

Develop in Challenging Markets – *Performed where others could not*

We have been very successful rolling out Dollar Generals throughout the Louisiana market - especially in the New Orleans and Jefferson Parish markets. It is difficult to get things done there – and my team has come through time and time again. We bring stakeholders, political leaders, planners, and communities together to support our projects.

Vertically Integrated – *Control entire project*

As a Developer and General Contractor we are able to control the entire project from start to finish – that gives us confidence that we can deliver as promised– being the single point of contact simplifies the process. We accept totally responsibility for quality and timely results.

Relationship | Dealmaker – *Focus on relationships*

We are a relationship-based developer. We value our clients and the trust they place in us. We believe in open and honest communication. In the developer | tenant relationship we understand the need to get the deals done – even when, on occasion, some projects are not home runs for us – we get our tenants the locations they desire.

Responsiveness – *We follow your program*

Through our 11 year relationship with Dollar General of rolling out over a hundred stores, we could clearly see the necessity to follow their program to the “T”. We get it that each tenant has a “process.” Our primary responsibility is not to just get a deal done - it’s getting it done your way.

Flexibility – *Nimble & decisive*

Brokers and tenants enjoy working with us because of our flexibility. In New Orleans, DG wanted a site, but the owner wouldn’t subdivide the property. We purchased 7.5 acres and an old SC shell to get DG their location. We knew the value of the real estate and we moved on the redevelopment.

Mobilized – *Expanding Territories*

We have been very fortunate to be in a preferred developer relationship with Dollar General for the last 11 years. DG’s growth has helped us expand our reach into new markets - which helped us hone processes for rolling out new stores (developments) in new markets.

Capacity – *Dedicated Teams*

When we take on a new assignment, we don’t spread our resources thin, we dedicate a team to focus on our Tenant’s Pipeline. We consider the assignment a trust and strive to meet and exceed client’s expectations.

Well Capitalized - *Principals & Investors*

We are strong financially and well capitalized and are able to develop multiple projects in multiple markets for multiple tenants simultaneously.

Professionally Managed, Experienced Team – *Experienced Team*

3 MBAs, 2 JDs, 6 Bachelors with a combined 120 years of real estate experience.