



**DORSEY DEVELOPMENT**  
real estate | construction | project management

---

## Partial Tenant List

Applebee's  
AT&T  
Bridgestone & Firestone  
Burger King  
Cato's  
Chevron  
Church's Chicken  
Citigroup  
Dollar General  
Dollar Tree  
El Pollo Loco  
Hardee's  
Hibbett Sports  
Honeybaked Ham  
Kid's Foot Locker  
Langenstein's Grocery  
McDonald's  
NAPA  
O'Reilly Auto Parts  
Pep Boys  
Pizza Hut  
Planet Fitness  
Popeye's  
Rue 21  
Save-A-Lot  
Sherwin Williams  
Smoothie King  
Stage  
Starbucks  
Subway  
TCBY  
Whitney Bank  
Winn-Dixie  
Zaxby's

# Over 450 Build to Suit Projects. And Counting.

*Headquartered in the historic French Quarter of New Orleans, Louisiana, Dorsey Development is a multi-state real estate development and construction company that specializes in retail real estate development. We have collectively developed over 2.3 million square feet throughout the United States.*

## Seamless Development Rollouts

By combining in-house development expertise, construction, and a thorough understanding of client's goals and requirements, Dorsey Development delivers seamless development rollouts. We have the knowledge, dedication, and capital to develop multiple locations in multiple markets simultaneously.

## Range of Specialties

### Single Tenant Net Lease, Build to Suit, Reverse BTS, Ground Leases

- » Completed over 90 DG STNL BTS, with 20 more projects in the pipeline for 2016 – 2017
- » Completed over 225 QSR projects

### Community & Neighborhood Retail Shopping Centers

- » 2<sup>nd</sup> Generation Redevelopments and Ground-up
- » Close to 400,000 SF developed & in inventory

### Self-Storage Development

- » 2<sup>nd</sup> Generation Redevelopments and Ground-up
- » Over 171,200 SF developed & in pipeline

## Vertical Integration

As a Developer and General Contractor we are able to control the entire project from start to finish, giving us the confidence we can deliver as promised. Having a single point of contact simplifies the process, and allows us to accept total responsibility for generating quality, timely results.



## Our Experienced Team

### **G. Paul Dorsey, III**

*Managing Principal*

Paul has developed over 1.2 million square feet of retail space, including over 90 single tenant net leased build to suit for Dollar General Corporation and 10 shopping center developments.

### **John (Jay) E. Wood, III**

*Vice President of Real Estate*

Jay has extensive experience in retail site selection, leasing, development, construction, real estate brokerage and valuation. He is skilled in tenant procurement, lease negotiations, letters of intent, purchase contracts, financing and planning. Jay has over 28 years of commercial real estate experience, and has developed over 70 build to suit projects as well as numerous retail multi-tenant developments and redevelopments.

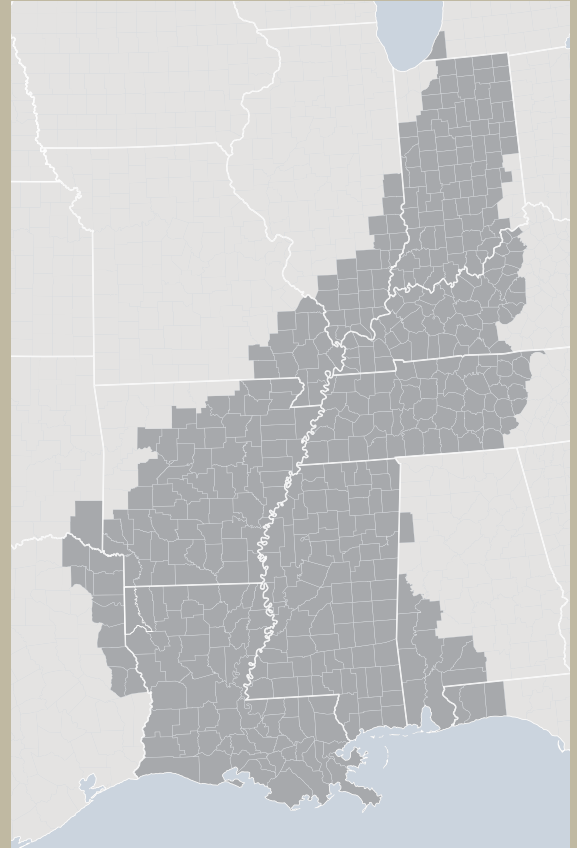
### **Caffrey F. Favrot**

*Vice President of Development*

Caffrey has developed approximately 900,000 square feet of Quick Service Restaurant space in 13 states. His real estate experience extends to the following areas of expertise: regional oversight, site development planning, acquisitions, construction, reimagining, relocations, project management, marketing, finance, operations, and contract negotiations.

A combined 120 years of  
real estate experience.

## Territory Developed with Over 225 Quick Service Restaurants.



More than 2.3 million square  
feet of retail space developed.



DORSEY DEVELOPMENT

129 Rue Chartres, New Orleans, Louisiana 70130  
p. 504.593.0400 | f. 504.522.3345 | [dorseydevelopment.com](http://dorseydevelopment.com)

